



January 2, 2018

DICKERSON UPDATE

Dickerson Insurance Services



**Happy New Year!
It's time to say
goodbye to 2017, so
arm yourself
with the latest
carrier news to stay
ahead of the
competition in 2018.**

Please contact your
Dickerson Account
Executive for more
information on any of
the following articles.

Legislative Updates

IRS Extends Due Date for Employers and Providers to Issue Health Coverage Forms to Individuals in 2018

The IRS has announced a **30-day extension** to the 2018 due date to provide 2017 health coverage information forms to individuals. The following entities now have until **March 2, 2018** to provide Forms 1095-B or 1095-C to individuals:

- Insurers
- Self-insuring employers
- Coverage providers
- Applicable Large Employers

The extension is automatic, and does not need to be requested. The due dates to file 2017 returns with the IRS are unchanged:

- February 28, 2018 (Paper filers)
- April 2, 2018 (Electronic filers)

[Click here](#) for more information.

Congress Passes New Tax Bill: What it Means for You

This article was originally written and published by PrimePay

On December 20, the Senate passed the **Tax Cuts and Jobs Act**. Here's what the new law will change with regard to the insurance industry:

- Repeals the ACA's individual mandate by lowering the penalty to \$0.00, effective January 1, 2019
- **NO CHANGE** to the ACA employer mandate— employers still must offer minimum value group health coverage, or else risk paying "employer shared responsibility" penalties
- Eliminates bicycling commuting reimbursements
- Eliminates employer deduction for providing any qualified transportation plan
- Effective 1/1/2018, employers no longer receive tax deductions for paying employee parking and/or transit costs. However, employees who pay for their own transportation are still permitted to use pre-tax income.
- Eliminates qualified moving expenses for all individuals, except for uniformed service members moving due to permanent change of station
- Adds new employer credit subject to the Family and Medical Leave Act (FMLA), which will be a dollar amount equal to a percentage of wages paid to qualifying employees during their FMLA leave

[Click here](#) for a detailed article with more information from PrimePay, a Dickerson partner.

Updates from:

 aetna™

 Hⁿ Health Net®

 COVERED CALIFORNIA FOR SMALL BUSINESS

 blue 

 TASC®

Group Updates

Aetna

Dickerson would like to remind you to please use Aetna's updated [Employer Application](#) and [Employee Enrollment/Change Form](#) for **February 2018 effective dates and beyond**. Click the links above to download the forms.

Starting January 1, 2018, all Aetna new business sales support will come

Blue Shield of California

Blue Shield has unveiled their newest **Broker Incentive program for 2018**. Earn \$10 per net-new member for dental, vision, and life sales when you sell to groups of 1-100 employees through Dickerson. There is no limit to how much you can earn, so get started today!

from Aetna's **ACA New Business Unit**. So if you have questions about...

- Quoting/Rating Tools
- New Business Requirements
- Case Installation status

...Aetna's ACA New Business Unit can help.

Contact them **Mon-Fri, 5:00 am - 5:00 pm PST** at ACANBUBrokerSupport@aetna.com, or (844) 241-0209.

Covered California for Small Business (CCSB)

Covered California for Small Business (CCSB) has announced a new bonus program for CCSB agents selling in 2018.

The **Partnership Bonus Program** offers CCSB agents a chance to earn generous bonuses with each sale, on top of a 5% commission rate! Here's how the program works when you sell CCSB for January - June 2018 effective dates:

# of Enrolled Employees	Total Bonus Earned
51-100	\$5,000
26-50	\$2,500
16-25	\$1,000
6-15	\$500

Remember, the Covered California for Small Business health plan portfolio offers a wide range of options, with:

- Competitively priced limited-network plans
- 2 full-network PPO plans

[Click here](#) to access a flyer with more details.

TASC

Dickerson and our partner TASC are teaming up for a **Southern**

The incentive program runs from effective dates of **January 1, 2018** through **December 1, 2018**. [Click here](#) to download an informational flyer with more program details.

NEW! Tandem PPO Network for Los Angeles and Kern counties. With the same benefits as Blue Shield's Full PPO Network plans, 60% of the provider network, and lower premiums than Full PPO plans, Tandem PPO might be the right, affordable choice for some of your groups. [Click here](#) for more information.

2018 Tandem PPO plans

Platinum Tandem PPO 0/10 OffEx	Gold Tandem PPO 750/30 OffEx	Silver Tandem PPO 1700/55 OffEx
Platinum Tandem PPO 250/15 OffEx	Silver Tandem PPO 2000/45 OffEx	Bronze Tandem PPO 3750/65 OffEx

Speed up the enrollment process with EaseCentral, which now generates submission-ready **Blue Shield Enrollment Spreadsheets!** Reply to this email to start the EaseCentral build-out and enrollment process through Dickerson.

While you are researching Blue Shield's plans and networks, check out their new marketing campaign, called "**We Care About Here.**" This campaign features real stories from real Californians throughout the state. [Click here](#) to view some of these videos. Show them to prospective groups as an intro to Blue Shield!

[Click here](#) to quote Blue Shield plans.

Health Net

Effective January 1, 2018, Health Net's Commercial Member Medical Claim Form submission address will change to the following:

**Health Net Commercial
P.O. Box 9040**

California CE Tour! With stops in **Los Angeles, Orange County, San Diego,** and the **Inland Empire,** there's no excuse to miss this!

Each session will cover the intricacies of FMLAs, HSAs and FSAs. They may be complex topics, but trust us, if anyone can make them interesting to learn about, it's **Carolyn McNary,** TASC's very own presenter extraordinaire!

Scroll down to our Industry Event Calendar for more information and registration links.

TASC offers a number of special offers when you buy their products through Dickerson:

- For information on TASC's **Discounted Bundled Services,** [click here.](#)
- To learn about their **Price-Match Guarantee** promotion, [click here.](#)

Farmington, MO 63640-9040

This change applies to medical claims only. IFP, group, Medicare group, Medicaid and Medi-Cal lines of business in Arizona, California, Oregon and Washington are all affected by the above address change.

[Click here](#) to download a PDF detailing all of Health Net's claim address changes.



IFP Updates from:



IFP Updates

Molina Healthcare

Members who made changes to their enrollment application after 12/01/17 **may have been over-charged if the changes decreased their monthly premium.**

Molina sent notifications to members about the possible over-charge in their 12/26/17 invoice, and requested members check their Molina portal to verify the AutoPay amount.

L.A. Care Covered

Your L.A. Care Covered clients may have recently experienced intermittent availability with the binder payment system in their member portal. If this is the case, please inform your clients that L.A. Care has corrected the issue.

If your clients are still not able to complete their payment, please instruct them to call L.A. Care Member Support: **(855) 270-2327, option 2.**

Molina is in the process of sending refunds to the original forms of payment.

- If a member has less than \$100 in credit on their account, the over-charged amount will be applied to their future monthly premiums, or the member can request a refund.
- If a member has \$100 or more in credit, the refund will be automatically issued to them.

If you have any questions, please contact Molina Broker Support at MPBrokersupport@molinahealthcare.com or call them: **(855) 885-3179, Option 1.**

Please Note

Effective 1/1/2018, **PayNearMe** is no longer accepted as a method of payment for monthly premiums.

[Click here](#) for more information on L.A. Care's accepted payment methods.



Visit our Booth at these Industry Events!

SDAHU 2018 Sales Expo

Thursday, January 18, 2018

7:00 am - 3:00 pm

Town and Country Resort Hotel

500 Hotel Circle, North

San Diego, CA 92108

[Click here](#) to register

GGAHU Meeting

Tuesday, January 23, 2018

9:00 am - 11:00 am

Location TBD

[Click here](#) for more information

OCAHU Business Development Summit

Thursday, February 22, 2018

7:00 am - 3:00 pm

Hilton Costa Mesa

3050 Bristol St.

Costa Mesa, CA 92626

[Click here](#) to register

IEAHU Sales Symposium

Monday, March 12, 2018 — Tuesday, March 13, 2018

Hilton Costa Mesa

3050 Bristol St.

Costa Mesa, CA 92626

Registration link coming soon

[Click here](#) for more information

LAAHU Field Day Sales Conference

Wednesday, April 11, 2018 — Thursday, April 12, 2018

Los Angeles Convention Center

1201 S Figueroa St

Los Angeles, CA 90015

[Click here](#) to register

Dickerson & TASC CE Series

Orange County CE With TASC FMLA, HSA, FSA

Tuesday, January 30, 2018
9:00 am - 11:00 am
University of Phoenix - La Palma Campus
6 Centerpointe Drive, 2nd Floor
La Palma, CA 90623
[Click here](#) to register.

San Diego CE With TASC FMLA, HSA, FSA

Tuesday, January 30, 2018
3:00 pm - 5:00 pm
University of Phoenix - San Diego Campus
9665 Granite Ridge Drive
San Diego, CA 92123
[Click here](#) to register.

Los Angeles CE With TASC FMLA, HSA, FSA

Wednesday, January 31, 2018
10:00 am - noon
Dickerson Training Room
1918 Riverside Drive
Los Angeles, CA 90039
[Click here](#) to register.

Inland Empire CE With TASC FMLA, HSA, FSA

Thursday, February 2, 2018
9:00 am - 11:00 am
University of Phoenix - Ontario Campus
3100 E Guasti Rd., Ste. 100
Ontario, CA 91761
[Click here](#) to register.



Dickerson Insurance Services



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